



L.A. Systems, Inc.

COMMERICAL PRICE LIST
(Effective 10/09 – 09/10)

Category Number	Labor Category	Hourly Rates
1	Mainframe Systems Engineer	\$219
2	Senior Systems Programmer	\$142
3	Systems Programmer	\$139
4	Data Base Administrator	\$123
5	Senior Applications Specialist	\$183
6	Senior Principal Computer Scientist	\$219
7	Principal Computer Scientist	\$195
8	Program Manager	\$219

1. Mainframe Systems Engineer Labor Category

The Mainframe Systems Engineer will have eight or more years of technical experience in IBM software development of which five years are in IBM operating systems. The Mainframe Systems Engineer will have full knowledge of all phases of IBM operating system programming applications.

The Mainframe Systems Engineer will provide support to an enterprise networking operating system and mainframe infrastructure. The engineer will analyze IT computers and related hardware/software in terms of feasibility, compatibility, and cost-effectiveness for the purchase and operation of the ordering activity's IBM Mainframe (or compatible) infrastructure. The Engineer will make recommendations to the ordering activity based on alternatives, costs, benefits, and technological requirements. The Engineer will assist ordering activity personnel to define problems, design solutions, and test and implement software for the ordering activity's IBM Mainframe (or compatible) infrastructure. The Engineer will assist the ordering activity in the acquisition, installation, implementation, and support of the ordering activity's IBM Mainframe (or compatible) infrastructure. The Engineer will monitor, troubleshoot, and resolve system and system service failures. The Engineer will review data such as volume, peak loads, and channel capacities as well as evaluate data to determine capacity and quality of service with a view toward improving the service provided.

The Mainframe Systems Engineer will formulate and define specifications for complex IBM operating system software programming applications. The Engineer will work from specifications to develop, modify, and maintain complex IBM operating software programming applications using vendor software releases and utilities. The Engineer will apply service, test, debug, and document IBM operating system software. The Engineer will be responsible for applications relevant to the overall IBM operating system, including file maintenance routines, network protocols, and office application packages. The Engineer will support IBM quality assurance programs and IBM software product reviews.

The Engineer will assist ordering activity personnel in developing, integrating, and supporting the ordering activity's IBM (or compatible) environment. The Engineer will make recommendations to improve the ordering activity's IBM/compatible environment.

Minimum Education: Bachelor's Degree in Computer Science, or applicable work experience.

2. Senior Systems Programmer Labor Category

The Senior Systems Programmer will have more than seven years of directly related experience, and will be able to perform ordering activity specified services with a minimum of risk to the operating environment. Responsible for systems programming functions dealing with the overall operating system or complex subsystem. Works at the highest technical level on all phases of system programs controlling the operating system, with the freedom to make decisions on the techniques to be used. Typical services provided may include:

- Internal customization and modification of the operating system and related operating system components;
- Operating system maintenance
- Performance tuning and capacity planning;
- System debugging and problem resolution;
- Installation of new products and product upgrades; and
- Telecommunications support.

Minimum Education: Bachelor's Degree in Computer Science, or applicable work experience.

3. Systems Programmer Labor Category

The Systems Programmer will have five to seven years of directly related experience, and will be able to perform ordering activity specified services with a minimum of risk to the operating environment. Responsible for systems programming functions dealing with the overall operating system or complex subsystem. Works at the highest technical level on all phases of system programs controlling the operating system with the freedom to make decisions on the techniques to be used. Typical services provided may include:

- Internal customization and modification of the operating system and related operating system components;
- Operating system maintenance
- Performance tuning and capacity planning;
- System debugging and problem resolution;
- Installation of new products and product upgrades; and
- Telecommunications support.

Minimum Education: Bachelor's Degree in Computer Science, or applicable work experience.

4. Data Base Administrator Labor Category

The Data Base Administrator will have seven or more years of directly related experience and will perform customer-specified services with minimum risk to the operating system.

The Data Base Administrator performs logical and physical data base design. He/she reviews logical and/or physical designs of existing data base(s), and makes recommendations for tuning to assure maximum operating efficiency. This individual provides guidance and expertise in the use of data base languages, performs data analysis, data base design, development activities, and implementation, as required, for data bases and data base conversions. The Data Base Administrator works with users and information systems development staff to determine data storage and access requirements.

The Data Base Administrator will perform services related to specific ordering activity-issued task orders. Typical services to be performed by the Data Base Administrator may include:

- System Analysis/Design
- Project Management
- Data Base Administration

Minimum Education: Bachelor's Degree in Computer Science, or applicable work experience.

5. Senior Applications Specialist Labor Category

The Senior Applications Specialist will have seven or more years of experience performing work on operating systems or applications. Prepares a variety of computer programs, associated documentation, and design specifications, including logical system design diagrams. Assists in and/or conducts detailed analysis of defined system specifications and assists in and/or develops methods for problem solution. Converts symbolic statements of work processes to detailed design, and coding into program language. Assists in and/or develops detailed programs and design and produces diagrams indicating mathematical computations, sequence data, and solutions. Additionally, is involved with test and system integration (unit and/or software integration) of programs and consequent debugging of errors.

Primary scope of responsibility is the analysis, design, development, testing, and debugging of computer software in support of distinct product hardware (computer or other electrical/electronic device) or technical (computer) service line(s) or business. Activities range from operating system architecture, through

integration and software design, to selection of computer systems, languages, and equipment.

Analyzes system requirements to enable the design and development of large-scale database applications. For schematic data objects, develops high-performance software solutions that incorporate legacy documents. Develops schema definitions for conceptual metamodels. Defines the nature of all data contained in the database. Defines the interrelationships between fields in the database and clarifies system use of all data items.

Analyzes requirements for configuration management control, develops and maintains the Configuration Management Plan, and implement instructions for assigned programs. Assists in and/or designs/establishes configuration management documentation. Analyzes proposed product design changes to determine the effect on the overall system. Ensures configuration identification by reviewing design release documents for completeness and proper authorizations. Prepares waivers and authorizes the release of changes specified by program management and other functional groups. Provides advice and guidance to individuals responsible for the creation of documentation. Participates in the administration of configuration baseline control through coordination of Engineering Change Proposal/Specification Change preparation and processing. Supports baseline management reviews such as configuration control boards, engineering review boards, and system review boards. Prepares and maintains master records for the establishment and change of configuration baselines, engineering release systems, and configuration item development records, including the configuration index and change status listing. Establishes/conducts as-built system audits, such as functional/physical configuration audits.

Assists in and/or directs the analysis and design of management systems. Analyzes management problems in terms of workflows, information requirements and sources, decision processes, and relationship of functional areas. Provides basis for, and assists with, the development of MIS systems. Assists in the analysis of cost, schedule, and technical performance of programs/projects.

Minimum Education: Bachelor's Degree in Computer Science, or applicable work experience.

6. Senior Principal Computer Scientist Labor Category

The Senior Principal Computer Scientist will have twelve or more years of experience performing work on operating systems or applications. Prepares a variety of computer programs, associated documentation, and design specifications, including logical system design diagrams. Assists in and/or conducts detailed analysis of defined system specifications and assists in and/or develops methods for problem solution. Converts symbolic statements of work

processes to detailed design, and coding into program language. Assists in and/or develops detailed programs and design and produces diagrams indicating mathematical computations, sequence data, and solutions. Additionally, is involved with test and system integration (unit and/or software integration) of programs and consequent debugging of errors.

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Minimum Education: Bachelor's Degree in Computer Science, or applicable work experience.

7. Principal Computer Scientist Labor Category

The Principal Computer Scientist will have nine or more years of experience performing work on operating systems or applications. Prepares a variety of computer programs, associated documentation, and design specifications, including logical system design diagrams. Assists in and/or conducts detailed analysis of defined system specifications and assists in and/or develops methods for problem solution. Converts symbolic statements of work processes to detailed design, and coding into program language. Assists in and/or develops detailed programs and design and produces diagrams indicating mathematical computations, sequence data, and solutions. Additionally, is involved with test and system integration (unit and/or software integration) of programs and consequent debugging of errors.

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Minimum Education: Bachelor's Degree in Computer Science, or applicable work experience.

8. Program Manager Labor Category

The Program Manager will have fifteen years or more of progressive experience in the development of systems in broad-based information technology (IT) settings to include networking and enterprise scale hardware operating systems and applications involving the use of contemporary tools and techniques for information systems development.

Experience in project development from inception to deployment, demonstrated ability to provide guidance and direction in tasks of varying levels of size and scope of effort, proven expertise in the management and control of funds and resources, demonstrated capability in managing multi-task contracts.

Serves as the contractor's single program manager for a large, complex task order(s) and shall be the contractor's authorized interface with the Government authorized representative, government management personnel and customer agency representatives. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor personnel and communicating policies, purposes, and goals of the organization to subordinates. Shall be responsible for the overall contractor's performance. Plans and supervises multiple projects and/or task orders involving complex information systems software development. Prepares and presents status on project schedule, costs, project deliverables, project risks.

Provides expertise in their respective disciplines, have extensive knowledge of other disciplines, provide strategic guidance and influence program direction, recommend enterprise technical solutions and policies, and assist with integration of technical efforts across project areas. All staff members work at the enterprise and program level.

Minimum Education: Master's degree in relevant field of Bachelor's degree or applicable work experience.